

A Note from the Desk of the State Executive Director



I hope each of you had a great Memorial Day weekend, taking time out of valued time with friends and family to remember those who served our country. I wanted to take a moment to draw your attention to FSA's loan offerings, including our direct loans mention below. Also, with show season on the horizon, don't forget the FSA offers Youth Loans!

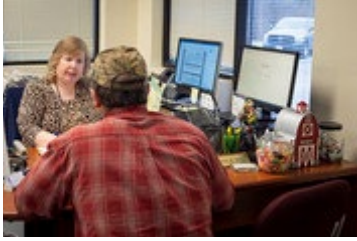
I hope you'll also take advantage of the extended deadline for our ERP and PARP programs, with an eye towards the crop reporting deadline also coming up all too soon in July. I'm so proud of the work our local county offices do to help you with our loans and programs. I hope you'll drop in and allow them to help you expand or improve your farming operation.

Sincerely,
John Litz, State Executive Director of the TN Farm Service Agency

In This Issue:

- [USDA Extends Application Deadline for Revenue Loss Programs to July 14](#)
- [Maps for Acreage Reporting are Available](#)
- [USDA Offers Assistance to Help Organic Dairy Producers Cover Increased Costs with the new Organic Dairy Marketing Assistance Program \(ODMAP\)](#)
- [USDA's Organic Certification Cost Share Program Assists Organic Producers recover costs associated with organic certification.](#)
- [USDA Offers Tennessee Producers Many Conservation Choices with Continuous CRP](#)

Applying for FSA Direct Loans



FSA offers direct farm ownership and direct farm operating loans to producers who want to establish, maintain, or strengthen their farm or ranch. Direct loans are processed, approved and serviced by FSA loan officers.

Direct farm operating loans can be used to purchase livestock and feed, farm equipment, fuel, farm chemicals, insurance, and other costs including family living expenses. Operating loans can also be used to finance minor improvements or repairs to buildings and to refinance some farm-related debts, excluding real estate.

Direct farm ownership loans can be used to purchase farmland, enlarge an existing farm, construct and repair buildings, and to make farm improvements.

The maximum loan amount for direct farm ownership loans is \$600,000 and the maximum loan amount for direct operating loans is \$400,000 and a down payment is not required. Repayment terms vary depending on the type of loan, collateral and the producer's ability to repay the loan. Operating loans are normally repaid within seven years and farm ownership loans are not to exceed 40 years.

Please contact your local FSA office for more information or to apply for a direct farm ownership or operating loan.

USDA Extends Application Deadline for Revenue Loss Programs to July 14

The U.S. Department of Agriculture (USDA) is extending the deadline for the Emergency Relief Program (ERP) Phase Two and Pandemic Assistance Revenue Program (PARP) to July 14, 2023, to give producers more time to apply for assistance. The original deadline was June 2.



Additionally, USDA's Farm Service Agency (FSA) is partnering with nine organizations to provide educational and technical assistance to agricultural producers and provide assistance in completing an ERP Phase Two application. The extended deadline will give producers more time to work with these partner organizations and apply for assistance.

Cooperative Agreements for ERP Phase Two Application Assistance

Through cooperative agreements with FSA, the following organizations are providing free assistance to producers across the United States and territories.

- [Alabama State Association of Cooperatives](#)
- [Farmers Legal Action Group, INC.](#)
- [Flower Hill Institute](#)
- [Intertribal Agriculture Council, Inc.](#)
- [North South Institute](#)

- [Renewing the Countryside II](#)
- [Rural Advancement Foundation International - USA](#)
- [Rural Coalition](#)
- [Texas Small Farmers and Ranchers CBO](#)

Depending on a producer's location, these nine partners can provide assistance either by phone or through online meeting software like Zoom or Microsoft Teams.

There is never a charge for technical assistance provided by FSA employees or cooperative agreement recipients. These organizations will assist producers with completing the application and any follow-up future insurance coverage requirements. Producers who receive ERP payments are statutorily required to purchase crop insurance or Noninsured Crop Disaster Assistance Program (NAP) coverage for the next two available crop years. These organizations will not collect producer records, complete or sign the application form, or act on the producer's behalf in any way throughout this process.

Find more information on FSA cooperative agreements and contact information for the nine organizations please visit fsa.usda.gov/programs-and-services/cooperative-agreements/index.

PARP Application Assistance

USDA will host a webinar that focus on completing the PARP application form on June 8, 2023 from 2:00 to 4:00 p.m. eastern with members of the National Farm Income Tax Extension Committee. Register [here](#).

Eligibility

To be eligible for ERP Phase Two, producers must have suffered a decrease in allowable gross revenue in 2020 or 2021 due to necessary expenses related to losses of eligible crops from a qualifying natural disaster event. Assistance will be primarily to producers of crops that were not covered by Federal Crop Insurance or NAP, since crops covered by Federal Crop Insurance and NAP were included in the assistance under ERP Phase One.

To be eligible for PARP, an agricultural producer must have been in the business of farming during at least part of the 2020 calendar year and had a 15% or greater decrease in allowable gross revenue for the 2020 calendar year, as compared to a baseline year.

FSA offers an online [ERP tool](#) and [PARP tool](#) that can help producers determine what is considered allowable gross revenue for each respective program.

Producers should contact their local FSA office to make an appointment to apply for ERP Phase Two and PARP assistance. Producers should also keep in mind that July 15 is a major deadline to complete acreage reports for most crops. FSA encourages producers to complete the ERP Phase Two application, PARP application and acreage reporting during the same office visit.

More Information

For more information, view the [ERP Phase Two Fact Sheet](#), [PARP Fact Sheet](#), the [ERP Phase Two-PARP Comparison Fact Sheet](#), [ERP Phase Two application video tutorial](#), [PARP application video tutorial](#), [myth-buster blog](#) or contact your local [USDA Service Center](#).

Maps for Acreage Reporting are Available

Maps are now available at your local county FSA Office for acreage reporting purposes. If you wish to receive your maps by e-mail, please contact your local service center. Please see the following acreage reporting deadlines for Tennessee:

- July 15, 2023: Corn, Soybeans, Grain Sorghum, Cotton, Pasture, Hay, Cover Crops, and any other spring seeded crops

In order to maintain program eligibility and benefits, you must file timely acreage reports. Failure to file an acreage report by the crop acreage reporting deadline may cause ineligibility for future program benefits. FSA will not accept acreage reports provided more than a year after the acreage reporting deadline.

Producers are encouraged to file their acreage reports as soon as planting is completed.

USDA Offers Assistance to Help Organic Dairy Producers Cover Increased Costs with the new Organic Dairy Marketing Assistance Program (ODMAP)



The U.S. Department of Agriculture (USDA), announces assistance for dairy producers with the new Organic Dairy Marketing Assistance Program (ODMAP). ODMAP is established to help mitigate market volatility, higher input and transportation costs, and unstable feed supply and prices that have created unique hardships in the organic dairy industry. Specifically, under the ODMAP, USDA's Farm Service Agency (FSA) is making \$104 million available to organic dairy

operations to assist with projected marketing costs in 2023, calculated using their marketing costs in 2022.

FSA will begin accepting applications for ODMAP on May 24, 2023. Eligible producers include certified organic dairy operations that produce milk from cows, goats and sheep.

How ODMAP Works

FSA is providing financial assistance for a producer's projected marketing costs in 2023 based on their 2022 costs. ODMAP provides a one-time cost-share payment based on marketing costs on pounds of organic milk marketed in the 2022 calendar year.

ODMAP provides financial assistance that will immediately support certified organic dairy operations during 2023 keeping organic dairy operations sustainable until markets return to more normal conditions.

How to Apply

FSA is accepting applications from May 24 to July 27, 2023. To apply, producers should contact FSA at their local [USDA Service Center](#). To complete the ODMAP application, producers must certify to pounds of 2022 milk production, how documentation of their organic certification, and submit a completed application form.

Organic dairy operations are required to provide their USDA certification of organic status confirming operation as an organic dairy in 2023 and 2022 along with the certification of 2022 milk production in hundredweight.

ODMAP complements other assistance available to dairy producers, including Dairy Margin Coverage (DMC) and Supplemental DMC, with more than \$300 million in benefits paid for the 2023 program year to date. Learn more on the [FSA Dairy Programs webpage](#).

More Information

To learn more about USDA programs, producers can contact their local [USDA Service Center](#). Producers can also prepare maps for acreage reporting as well as manage farm loans and other programs by [logging into their farmers.gov account](#). If you don't have an account, [sign up today](#).

USDA touches the lives of all Americans each day in so many positive ways. In the Biden-Harris administration, USDA is transforming America's food system with a greater focus on more resilient local and regional food production, fairer markets for all producers, ensuring access to safe, healthy and nutritious food in all communities, building new markets and streams of income for farmers and producers using climate smart food and forestry practices, making historic investments in infrastructure and clean energy capabilities in rural America, and committing to equity across the Department by removing systemic barriers and building a workforce more representative of America. To learn more, visit [usda.gov](#).

USDA's Organic Certification Cost Share Program Assists Organic Producers recover costs associated with organic certification.

The U.S. Department of Agriculture (USDA) will cover up to 75% of the costs associated with organic certification, up to \$750 per category, through the [Organic Certification Cost Share Program](#) (OCCSP). USDA's Farm Service Agency (FSA) encourages agricultural producers and handlers to apply for OCCSP by Oct. 31, 2023, for expenses incurred from Oct. 1, 2022, through Sept. 30, 2023.

As part of USDA's broader effort to support organic producers and in response to stakeholder feedback, this year FSA increased the cost share to the maximum amount allowed by statute.

Cost Share for 2023

The cost share provides financial assistance for organic certification, and producers and handlers are eligible to receive 75% of the costs, up to \$750, for crops, wild crops, livestock, processing/handling and state organic program fees (California only).

Producers have until Oct. 31, 2023, to file applications, and FSA will make payments as applications are received.

How to Apply

To apply, organic producers and handlers should contact their local [USDA Service Center](#). As part of completing the OCCSP application, producers and handlers will need to provide documentation of their organic certification and eligible expenses.

Organic producers and handlers may also apply for OCCSP through department of agriculture. Additional details can be found on the [OCCSP](#) webpage.

Opportunity for State Departments of Agriculture

FSA is also accepting applications from state departments of agriculture to administer OCCSP. FSA will post a synopsis of the funding opportunity on grants.gov and will electronically mail the notice of funding opportunity to all eligible state departments of agriculture.

If a state department of agriculture chooses to participate in OCCSP, both the state department of agriculture and FSA County Offices in that state will accept OCCSP applications and make payments to eligible certified operations. However, the producer or handler may only receive OCCSP assistance from either FSA or the participating state department of agriculture.

USDA Offers Tennessee Producers Many Conservation Choices with Continuous CRP



Agricultural producers and landowners interested in conservation opportunities for their land in exchange for yearly rental payments can find many possibilities through the U.S. Department of Agriculture's (USDA) Continuous Conservation Reserve Program (Continuous CRP) enrollment. This option offers conservation benefits similar to others, like General and Grassland CRP, but also offers unique flexibility and several

program choices.

The long-term goal of all CRP opportunities is to re-establish valuable land cover—helping to improve water quality, prevent soil erosion, and reduce loss of wildlife habitat. Farmers enrolled in the program agree to remove environmentally sensitive land from agricultural

production and plant species that will improve environmental health and quality in exchange for a yearly rental payment.

Under Continuous CRP, producers and landowners can enroll in CRP throughout the year. Offers are automatically accepted provided the producer and land meet the eligibility requirements and the enrollment levels do not exceed the statutory cap. The Climate-Smart Practice Incentive is also applicable to Continuous signup.

There are several enrollment options within [Continuous CRP](#), including:

- [CLEAR30](#)
 - The Clean Lakes, Estuaries, And Rivers Initiative provides the opportunity to reenroll expiring CRP water quality practices in a 30-year CRP contract, which promotes continued maintenance of established waterways, wetlands, and buffer practices.
- [State Acres For Wildlife Enhancement \(SAFE\)](#)
 - The SAFE initiative restores vital habitat in order to meet high-priority state wildlife conservation goals.
- Highly Erodible Lands Initiative ([HELI](#))
- HELI provides participants with the opportunity to establish long-term cover on highly erodible cropland that has a weighted erodibility index (EI) greater than or equal to 20. [Conservation Reserve Enhancement Program \(CREP\)](#)
 - Through an approved CREP Agreement, FSA works with conservation partners to leverage federal and non-federal resources to target specific state, regional, or nationally significant conservation and environmental objectives.
- [Farmable Wetlands Program](#)
 - Producers and landowners can enroll land in CRP to restore previously farmed wetlands and wetland buffers, improving both vegetation and water flow.

To sign up, producers should contact the Farm Service Agency at their local USDA Service Center.

Tennessee State Office

579 U.S. Courthouse
801 Broadway
Nashville, Tennessee 37203

Phone: 615-277-2600
Fax: 855-494-7764

State Executive Director

John Litz

State Committee

Rodger Tanner, Chairperson
Ken Givens
Reginald Marshall, Sr.
Amelia Tavalin
David Hall

Contact Your Local Service Center

[Tennessee Service Center Locator](#)

USDA is an equal opportunity provider, employer and lender. To file a complaint of discrimination, write: USDA, Office of the Assistant Secretary for Civil Rights, Office of Adjudication, 1400 Independence Ave., SW, Washington, DC 20250-9410 or call (866) 632-9992 (Toll-free Customer Service), (800) 877-8339 (Local or Federal relay), (866) 377-8642 (Relay voice users).