"The USDA Farm Service Agency delivered over \$16 million in federal program payments and loans to Massachusetts farmers and growers during fiscal year 2013. Massachusetts agriculture benefits greatly from the tireless efforts of our dedicated employees and locally elected County Committees."

- Jonathan D. Niedzielski, State Executive Director

## Commodity Program Payments: \$1,994,011

Massachusetts producers received substantial monetary support during FY 2013 in the form of commodity and price support program payments.

\$312,375 - Direct and Counter Cyclical Program (DCP) Direct payments provide income support to producers of eligible commodities based on production history (acreage and yields) and do not depend on the current production choices. Counter-cyclical payments are made when the effective price for eligible commodities is less than the target price.

**\$44,219 - Average Crop Revenue Election Program** (ACRE) provides revenue-based payments as an alternative to receiving price-based counter-cyclical (CC) payments.

**\$44,393** - **Commodity Loans** are available to eligible producers who use crops as collateral. The Commodity Credit Corporation (CCC) makes loans for eligible commodities that are farm or warehouse stored.



**\$653,419** - Milk Income Loss Contract (MILC) provides compensation to dairy producers when domestic milk prices fall below a specified level.

**\$939,605 - Trade Adjustment Assistance (TAA)** provides technical assistance and cash payments to producers of products that were adversely affected by imports.

|                   | Value of | Davaget of    | Danaant of |
|-------------------|----------|---------------|------------|
|                   | Value of | Percent of    | Percent of |
|                   | receipts | state total   | US value   |
|                   | thousand | farm receipts |            |
| 1. Greenhouse/    | 156,300  | 30.6          | 1.0        |
| nursery           |          |               |            |
| 2. Cranberries    | 99,846   | 19.6          | 25.9       |
| 3. Dairy products | 43,400   | 8.5           | 0.1        |
| 4. Apples         | 19,583   | 3.8           | 0.6        |
| 5. Aquaculture    | 17,025   | 3.3           | 1.3        |
| All commodities   | 510,006  |               | 0.1        |

| Top 5 agriculture exports, estimates, 2012 |                   |                  |  |  |  |  |
|--|-------------------|------------------|--|--|--|--|
|  | Rank among states | Value million \$ |  |  |  |  |
| Other products                             | 39                | 116.7            |  |  |  |  |
| 2. Fruits, fresh                           | 13                | 38.9             |  |  |  |  |
| 3. Fruits, processed                       | 13                | 22.7             |  |  |  |  |
| 4. Vegetables, processed                   | 30                | 15.2             |  |  |  |  |
| 5. Vegetables, fresh                       | 30                | 8.1              |  |  |  |  |
| Overall rank                               | 42                | 210.8            |  |  |  |  |

Source: www.ers.usda.gov

## **Conservation:** \$188,693

FSA made significant investments toward conserving and improving soil, water, and wildlife resources in Massachusetts. Conservation investments in FY 2013 include:

#### \$2,052 - Conservation Reserve Program

(**CRP**) provides financial incentives, cost-share and rental payments to producers who convert highly erodible cropland or environmentally sensitive acreage to long-term vegetative cover.

\$152,523 - Emergency Conservation Program (ECP) provides emergency funding for farmers to rehabilitate farmland damaged by natural disasters, and to enact emergency water conservation measures during periods of severe drought.

**\$34,118 - Grassland Reserve Program (GRP)** is a voluntary program designed to protect grasslands from conversion to cropland or other uses.



# Disaster Assistance: \$2,191,659

From drought to flood, freeze and tornadoes - FSA was financially responsive to Massachusetts producers following natural disasters.



\$425,753 - Non-Insured Crop Disaster Assistance Program (NAP) provides financial assistance to producers of noninsurable crops when low yields, loss of inventory, or prevented planting occurs due to natural disasters.

**\$1,026,434** - Supplemental Revenue Assistance Payment (SURE) provides benefits for 2008 through 2011 crop year farm revenue losses due to natural disasters. It is the 2008 Farm Bill's successor to prior ad hoc crop disaster programs.

**\$739,472 - Emergency Forest Restoration Program** (EFRP) funds restoration of forestland damaged by natural disaster. Planted trees help reduce flood effects, protect water sources, decrease soil erosion and improve wildlife habitat.

## Farm Loans: \$11,851,710

FSA offers various loan options to Massachusetts farmers and growers who manage family-sized operations and who were temporarily unable to obtain private or commercial credit.

**\$2,493,000** - Guaranteed Loan Program FSA guarantees loans made by conventional agricultural lenders for up to 95 percent of any loss if the loan fails. In FY 2013, FSA guaranteed four farm ownership loans and three operating loans including two loans to beginning farmers and one loan to a socially disadvantaged producer.

**\$8,122,660** - **Direct Loan Program** FSA provides assistance to those unable to obtain guaranteed loans. In FY 2013, FSA funded 17 farm ownership loans and 142 operating loans, including 91 loans to beginning farmers and 57 loans to socially disadvantaged producers.

Massachusetts FSA Program Payments by County Includes commodity, conservation, disaster program payments and farm loan obligations

| Barnstable | \$<br>1,078,831 |
|------------|-----------------|
| Berkshire  | \$<br>1,233,286 |
| Bristol    | \$<br>1,197,924 |
| Dukes      | \$<br>91,654    |
| Essex      | \$<br>1,787,722 |
| Franklin   | \$<br>1,672,636 |
| Hampden    | \$<br>1,172,281 |
| Hampshire  | \$<br>2,426,825 |
| Middlesex  | \$<br>560,621   |
| Nantucket  | \$<br>95,632    |
| Norfolk    | \$<br>96,011    |
| Plymouth   | \$<br>2,883,373 |
| Suffolk    | \$<br>8,742     |
| Worcester  | \$<br>1,910,514 |
|            |                 |

**\$949,050 - Microloans** are direct farm operating loans (maximum of \$35,000) with a shortened application process and reduced paperwork designed to meet the needs of smaller, non-traditional, and niche type operations. In FY 2013, 63 microloans were issued.

**\$287,000** - Emergency Loan Program helps producers recover from production and physical losses due to drought, flooding, other natural disasters, or quarantine. In FY 2013, four emergency loans were issued.

