

Instructions For FSA-1141

MARKETING ASSISTANCE FOR SPECIALTY CROPS (MASC) NEW PRODUCER EXPECTED SALES WORKSHEET

FSA-1141 will be used by new producers to calculate their Expected Total Specialty Crop Sales for 2025 on FSA-1140, Item 11.

NOTE: All supporting documentation must be submitted with FSA-1141.

Eligible crops include only the following:

- fruits, including dried fruits;
- vegetables, including dry edible beans and peas, mushrooms, and vegetable seed;
- tree nuts;
- nursery crops;
- Christmas trees;
- floriculture;
- culinary and medicinal herbs and spices;
- honey;
- hops;
- maple sap;
- tea;
- turfgrass; and
- grass seed

Eligible specialty crop sales only include sales of commercially marketed raw specialty crops grown in the United States by the producer. The portion of sales derived from adding value to a specialty crop (such as sorting, processing, or packaging) is not included with eligible sales. Sales of specialty crops purchased for resale may be included only if there is a change in characteristic due to the time held (for example, a 2-inch plant that was sold as an 18-inch plant after 4 months).

Producer must complete Items 1, and 3 through 13.

Producer will complete items that are applicable to them.

Instructions for Items 1 - 14:

Item	Instruction
1. Producer's Name	Enter Producer's Name (Person or Legal Entity). Note: Customers must apply based on the tax identification number that they will receive payment. Businesses that operate together but use separate tax identification numbers must apply separately. Same as Item 5 on Form FSA-1140
2. Application Number	Agency Use Only Enter Application Number. Same as Item 3 on Form FSA-1140

Part A – 2025 Expected Sales for New Producers

Item	Instruction
3. Crop/Type	<p>Enter the specialty crop. Include the type if applicable.</p> <p>Enter one specialty crop and type per row.</p> <p>For subscription or membership-based sales (such as community-supported agriculture operations) that are not for a specific crop, enter “subscription” or “membership”. Specialty crop acreage or inventory that is planted at the time of application and is included in a subscription or membership-based sale cannot also be listed separately by crop in item 3.</p> <p>Note: Eligible specialty crops are listed above. A type is a scientifically recognized subspecies of a crop having a particular characteristic or set of characteristics.</p> <p>Examples: Sweet corn, green peppers, snap peas, romaine lettuce, butternut squash, table honey.</p>
4. Intended Use	<p>Enter the intended use for the specialty crop entered in Item 3.</p> <p>Note: Leave this field blank for subscription or membership-based sales.</p> <p>Examples: Fresh, processed, etc.</p>
5. Expected Acres	<p>Enter expected acres for the specialty crop entered in Item 3.</p> <p>Note: Leave this field blank for inventory crops and subscription or membership-based sales.</p>
6. Expected Yield/Acre	<p>Enter expected yield per acre for the specialty crop entered in Item 3.</p> <p>Note: Leave this field blank for inventory crops and subscription or membership-based sales.</p>
7. Expected Production or Inventory	<p>Enter the expected production or inventory for the specialty crop entered in item 3.</p> <p>To calculate expected production for yield-based crops, multiply the expected acres in item 5 by the expected yield per acre in item 6.</p> <p>For inventory or dollar value crops, enter the expected inventory to be sold in 2025.</p> <p>Note: Leave this field blank for subscription or membership-based sales.</p>
8. Unit of Measure	<p>Enter unit of measure for the specialty crop entered in Item 3.</p> <p>Note: Leave this field blank for subscription or membership-based sales.</p> <p>Examples: LBS, bushels, each, etc.</p>
9.	<p>Enter the expected price per unit of measure for the specialty crop entered in Item 3.</p>

Item	Instruction
Expected Price/Unit	Note: Leave this field blank for subscription or membership-based sales.
10. Expected Sales	Enter the total expected sales for the specialty crop entered in item 3. For all individual crops, multiply Expected Production or Inventory in item 7 by the Expected Price/Unit in item 9. For subscription or membership-based sales, enter the amount of sales based on the portion of the membership or subscription fees for specialty crops.
11. Reference Documents	Enter the document(s) that provided the information used to determine the Expected Sales. Examples: Sales contract, CSA membership contracts, 2024 acreage report (FSA-578), National Crop Table (NCT).
12. Total Expected Sales	Sum the total expected sales for eligible specialty crops from all rows in Item 10 . Round the result to the nearest whole number.

Part B - Producer Certification

Item	Instruction
13A. Producer Signature	Review this information carefully. You are agreeing to the items listed this section by signing the form in Part B Producer or authorized representative submitting a MASC application must sign certifying to information entered in Parts A and B.
13B Title / Relationship of Individual Signing in the Representative Capacity	Enter title and/or relationship to the applicant when signing in a representative capacity. Note: If you are not signing in a representative capacity, this field should be left blank.
13C Date (MM/DD/YYYY)	Enter the date the FSA-1141 is signed in Item 13A, Part D.