



Coronavirus Food Assistance Program
*Newly Eligible Commodities and
Program Adjustments*

Farm
Service
Agency

fsa.usda.gov

Introduction

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- Don't hear audio through your device? Audience phone bridge is available
- Questions should be submitted through the chat box
- Questions as applicable, will be answered and added to the CFAP FAQ page: <https://www.farmers.gov/cfap/faq>





Today's Discussion

- **What is new about CFAP?**
 - How do producers apply for additional commodities?
- **CFAP for specialty crop producers**
 - Program details
 - Examples
- **Tips for success**

Coronavirus Food Assistance Program

Goal: Relief for producers impacted by COVID-19

Provides direct payments to producers of eligible commodities

- Addresses price declines and supply chain disruptions, and additional marketing costs
- 80% of eligible payment now
- Apply from **May 26, 2020 - August 28, 2020**
- No fee to apply
- Payments are not loans and do not have to be repaid (unless there is error or fraud). Payments are processed and paid immediately after an application is approved. Payments are not withheld to satisfy prior USDA debts nor offset by Treasury.

Eligibility and Payment Limitations

- Producer does NOT need to be an existing USDA customer
- Producer can participate in PPP or EIDL or USDA programs (including loans or risk management programs), if eligible, without conflict.
- Payment limitations:
 - \$250,000 per person and legal entity payment limitation
 - Unlike other FSA programs, special payment limitation rules are applied to participants that are corporations, limited liability companies, and limited partnerships (corporate entities).



Eligible specialty crops

Producers of specialty crops are eligible for CFAP payments in the following three payment categories:

- 1. Price decline (sales loss):** Had crops that suffered a five percent-or-greater price decline and were sold between January 15 and April 15, 2020,
- 2. Delivered and spoiled or unpaid:** Had produce shipped between January 15 and April 15, 2020, but subsequently spoiled or unpaid due to loss of marketing channel, and
- 3. Not delivered:** Had shipments that did not leave the farm or mature crops that remained unharvested as of April 15, 2020.

Visit <https://www.farmers.gov/cfap/specialty> for the latest list of eligible specialty crops

Payment

- Each crop qualifies for one or more categories of payment.
- Approved applications result in ONE total payment.
- Eligible specialty crops are those that experienced immediate losses, a price decline, spoiled, were unpaid, or were unharvested due to market conditions between January 15, 2020, and April 15, 2020.
- Producers can only apply for payment for their portion of ownership in a crop.

Crop	<u>Category 1:</u> Price decline (Sales loss)	<u>Category 2:</u> Delivered and spoiled, or unpaid	<u>Category 3:</u> Not delivered
Alfalfa sprouts		✓	✓
Almonds	✓	✓	✓
Apples	✓	✓	✓
Anise	✓	✓	✓
Artichokes	✓	✓	✓

More commodities now eligible for CFAP

Alfalfa sprouts	Greens (others not listed)	Parsnips
Anise	Guava	Passion fruit
Arugula	Kale greens	Peas (green)
Basil	Lettuce, Boston	Pineapple
Bean sprouts	Lettuce, Green Leaf	Pistachios
Beets	Lettuce, Lolla Rossa	Radicchio
Blackberries	Lettuce, Oak Leaf Green	Rosemary
Brussel sprouts	Lettuce, Oak Leaf Red	Sage
Celeriac (celery root)	Lettuce, Red Leaf	Savory
Chives	Marjoram	Sorrel
Cilantro	Mint	Fresh sugarcane
Coconuts	Mustard	Swiss chard
Collard greens	Okra	Thyme
Dandelion greens	Oregano	Turnip top greens



Newly eligible commodities

- Payment rates for each newly eligible commodity is available at <https://www.farmers.gov/cfap/specialty>
 - Payment rates are based on USDA Market News data and public comments that provided sufficient data for USDA to make a determination of price decline (sales loss) and market chain disruption
- **USDA will make another announcement soon on more eligible commodities**

Price Decline (Sales Loss) Category adjustments to other commodities

- **The following commodities are now eligible for the price decline (sales losses) payment category**
- These were already eligible for the market disruption payment categories (Categories 2 and 3)

Apples

Blueberries

Garlic

Potatoes

Raspberries

Tangerines

Taro

Price Decline (Sales Loss) Category adjustments to other commodities

- **The following commodities no longer qualify for the price decline (sales loss) payment category**
- These commodities still qualify for the market disruption payment categories (Categories 2 and 3)

Peaches

Rhubarb

Payment rate adjustments to other commodities

- **USDA is correcting payment rates for the following eligible commodities**

Apples	Mushrooms
Artichokes	Papaya
Asparagus	Peaches
Blueberries	Potatoes
Cantaloupes	Raspberries
Cucumbers	Rhubarb
Garlic	Tangerines
Kiwifruit	Taro

Additional info on program adjustments

- **Commodity had a decrease in payment rate OR no longer qualifies for price decline (sales loss) category payments?**
 - These CFAP adjustments apply to applications approved beginning July 10, 2020, through the end of the CFAP application period.
 - Producers who have already applied for and received payments for these commodities will keep their payments. If an additional payment is later approved for CFAP, the new payment rates and sales loss category eligibility will apply.

Additional info on program adjustments

- **Commodity had an increase in payment rate?**
 - Producers who previously applied and received CFAP payment will automatically receive a new payment to account for this increase for each eligible crop they applied for
- **Commodity now qualifies for price decline (sales loss) category payments?**
 - Producers who previously applied and/or received CFAP payment can contact their local office to amend their application to include information about their sales between Jan. 15-April 15, 2020, for each eligible crop

Applying for newly eligible commodities

- **Never applied for CFAP before?**
 - Apply! Producers can apply for newly eligible commodities beginning July 13, 2020
 - Application period for newly eligible commodities remains August 28, 2020
- **Options for applying**
 - Producers with an e-Authentication account can apply online
 - Utilize the CFAP Application Generator and Payment Calculator and work with your local office through mail, online tools, or fax.
 - Most offices are open for PHONE appointments only, with some offices available for in-person appointments. Check out the USDA Service Center Dashboard for your local office's operating status, farmers.gov/coronavirus/service-center-status

Applying for newly eligible commodities

- **Previously applied for CFAP?**
 - Producers who previously applied and/or received payment can revise their applications to add newly eligible commodities.
- **How to amend your application**
 - No matter how you applied, the first step is to call your local office to let them know you want to amend your application.
 - **Option A: Send in application updates.** Using the CFAP Application Generator and Payment Calculator, fill out the CFAP form (AD-3114) with additional eligible crops, and submit to your local office through mail or using online tools.
 - **Option B: Phone appointment.** Work on application updates with your local office over the phone, and the FSA office will mail or electronically transmit the revised application to you for signature.
 - **Option C: Online.** If you have an eAuthentication account and previously applied online, you can edit your online application. You should call your local office so they can revert your online application from signed status back to edit status
 - **Option D: In-person appointment.** If your office is open for in-person visits, you can make an appointment to physically go into the office.

Revised Application - Example 1

Farmer Alex grows apples for sale at the farmers market in a nearby city.

Farmer Alex has 100 percent ownership interest in about 1,000 pounds of apples that were harvested and sold between January 15 and April 15, 2020.

The farmers markets where Farmer Alex sells apples closed due to the pandemic. This left Farmer Alex with an acre of apples in production that was unable to be marketed before they spoiled because the farmers markets were no longer viable outlets. The apples were harvested, and some were donated to a food bank, but the majority was composted on the farm.

Farmer Alex submitted a CFAP application on June 15, 2020, and certified to one acre as the Acres with Production Not Shipped or Sold on the CFAP form (AD-3114, item 34). Farmer Alex was not eligible for compensation on the 1,000 pounds of apples sold as they were not eligible for payment in category one of CFAP for specialty crops.

PART G - SPECIALTY CROP INFORMATION (COC DETERMINATION NOT REQUIRED)				
30. Crop	31. Unit of Measure	32. Volume of Production Sold <i>(Jan 15, 2020 - April 15, 2020)</i>	33. Volume of Production Shipped that Spoiled or Went Unpaid <i>(Jan 15, 2020 - April 15, 2020)</i>	34. Acres with Production Not Shipped or Sold <i>(Jan 15, 2020 - April 15, 2020)</i>
Apples(0054)	LBS		0.00	1.00

Revised Application - Example 1 Continued

Farmer Alex learns that as of July 10, 2020, apples now qualify for category one (the sales loss payment category) of CFAP for specialty crops. Farmer Alex calls his FSA office and requests to modify his original application to include the 1,000 pounds of apples sold between January 15 and April 15, 2020, in item 32 on form AD-3114.

The FSA office edits the original application filed by Farmer Alex to show 1,000 pounds in box 32 and 1 acre in box 34 and sends the revised application to Farmer Alex for signature.

PART G - SPECIALTY CROP INFORMATION (COC DETERMINATION NOT REQUIRED)				
30. Crop	31. Unit of Measure	32. Volume of Production Sold <i>(Jan 15, 2020 - April 15, 2020)</i>	33. Volume of Production Shipped that Spoiled or Went Unpaid <i>(Jan 15, 2020 - April 15, 2020)</i>	34. Acres with Production Not Shipped or Sold <i>(Jan 15, 2020 - April 15, 2020)</i>
Apples(0054)	LBS	1,000.00	0.00	1.00

Farmer Alex signs and returns form AD-3114 to the FSA office. Upon receiving and approving his application, Farmer Alex will be issued payment for the 1,000 pounds of apples sold between January 15 and April 15, 2020.

Revised Application – Example 2

Farmer Rosario had 100 pounds of fresh Russet potatoes delivered to one local restaurant on the 1st and 15th of each month from February 1, 2020, through April 15, 2020.

The restaurant paid for the shipment received during February 2020, but beginning with the March 2020 shipments, the restaurant had limited customers, the potatoes were donated, and Farmer Rosario was not paid.

On June 15, 2020, Farmer Alex applied for CFAP and certified to 400 pounds as the Volume of Production Shipped but Not Sold and Unpaid on the CFAP form (AD-3114, item 33).

PART G - SPECIALTY CROP INFORMATION (COC DETERMINATION NOT REQUIRED)					AMS USE ONLY		
30. Crop	31. Unit of Measure	32. Volume of Production Sold (Jan 15, 2020 - April 15, 2020)	33. Volume of Production Shipped that Spoiled or Went Unpaid (Jan 15, 2020 - April 15, 2020)	34. Acres with Production Not Shipped or Sold (Jan 15, 2020 - April 15, 2020)	35. AMS Adjusted Volume of Production Sold (Jan 15, 2020 - April 15, 2020)	36. AMS Adjusted Volume of Production Shipped that Spoiled or Went Unpaid (Jan 15, 2020 - April 15, 2020)	37. AMS Adjusted Acres with Production Not Shipped or Sold (Jan 15, 2020 - April 15, 2020)
Potatoes(0084)	LBS	0.00	400.00	0.00			

Revised Application – Example 2 Continued

Previously, all potatoes were eligible for one payment rate. Farmer Rosario learns that as of July 10, 2020, potatoes have been separated into 4 types with different payment rates for each type. One new category is Fresh – Russet. Potatoes also now qualify for payment under the Price Decline (Sales Loss) payment category (AD-3114, item 32).

Farmer Rosario wants to amend his application through the online portal. He calls his FSA office, requests that they make his application editable again. He moves the 400 pounds of potatoes in item 33 from Fresh – Other to Fresh – Russet and adds 200 pounds of Fresh – Russet potatoes to item 32 to account for potatoes sold in February. He then signs and submits his application.

PART G - SPECIALTY CROP INFORMATION (COC DETERMINATION NOT REQUIRED)					AMS USE ONLY		
30. Crop	31. Unit of Measure	32. Volume of Production Sold (Jan 15, 2020 - April 15, 2020)	33. Volume of Production Shipped that Spoiled or Went Unpaid (Jan 15, 2020 - April 15, 2020)	34. Acres with Production Not Shipped or Sold (Jan 15, 2020 - April 15, 2020)	35. AMS Adjusted Volume of Production Sold (Jan 15, 2020 - April 15, 2020)	36. AMS Adjusted Volume of Production Shipped that Spoiled or Went Unpaid (Jan 15, 2020 - April 15, 2020)	37. AMS Adjusted Acres with Production Not Shipped or Sold (Jan 15, 2020 - April 15, 2020)
Potatoes-Russet-	LBS	200.00	400.00	0.00			

Upon receiving and approving his application, Farmer Rosario will be issued payment for the increase in payment rate on the original 400 pounds claimed in item 33 and for the additional 200 pounds now claimed in item 32.

New application – Example 3

Frances Farmer has a vegetable operation and grows high tunnel tomatoes for sale to restaurants and the farmers market in a nearby city.

Frances Farmer has 100 percent ownership interest in about 2,000 pounds of tomatoes that were sold between Jan. 15 and April 15, 2020.

Frances Farmer will certify to 2,000 pounds (100 percent of 2,000 pounds) as the Volume of Production Sold on the CFAP application form (AD-3114, item 32).

New application – Example 3

Of her restaurant sales, Frances Farmer had 50 pounds of tomatoes delivered to one local restaurant on the 1st and 15th of each month from January 15, 2020, through April 15, 2020.

The restaurant paid for the shipments received during January and February 2020, but beginning with the March 2020 shipments, the restaurant had limited customers, the tomatoes spoiled, and Frances Farmer was not paid.

Frances Farmer will certify to 200 pounds as the Volume of Production Shipped but Not Sold and Unpaid on the CFAP form (AD-3114, item 33).

New application – Example 3

The restaurants that Frances Farmer sold her tomatoes to all closed in March 2020, leaving her with an additional eighth of an acre of tomatoes that were unable to be marketed to any other buyer before they spoiled. The tomatoes remained unharvested and on the farm.

Frances Farmer will certify to 1/8 acre as the Acres with Production Not Shipped or Sold on the CFAP form (AD-3114, item 34).

PART G - SPECIALTY CROP INFORMATION (COC DETERMINATION NOT REQUIRED)					AMS USE ONLY		
30. Crop	31. Unit of Measure	32. Volume of Production Sold <i>(Jan 15, 2020 - April 15, 2020)</i>	33. Volume of Production Shipped that Spoiled or Went Unpaid <i>(Jan 15, 2020 - April 15, 2020)</i>	34. Acres with Production Not Shipped or Sold <i>(Jan 15, 2020 - April 15, 2020)</i>	35. AMS Adjusted Volume of Production Sold <i>(Jan 15, 2020 - April 15, 2020)</i>	36. AMS Adjusted Volume of Production Shipped that Spoiled or Went Unpaid <i>(Jan 15, 2020 - April 15, 2020)</i>	37. AMS Adjusted Acres with Production Not Shipped or Sold <i>(Jan 15, 2020 - April 15, 2020)</i>
Apples(0054)	LBS	2,000.00	200.00	0.13			

General info

Reminder:

- Producers self-certify that their application is accurate
 - Keep your documentation! Be prepared for spot checks.
 - A producer's reported quantities may be adjusted upon review by USDA if the quantity is determined to be unreasonable or inaccurate, or to reflect the actual production and acres based upon submitted evidence.

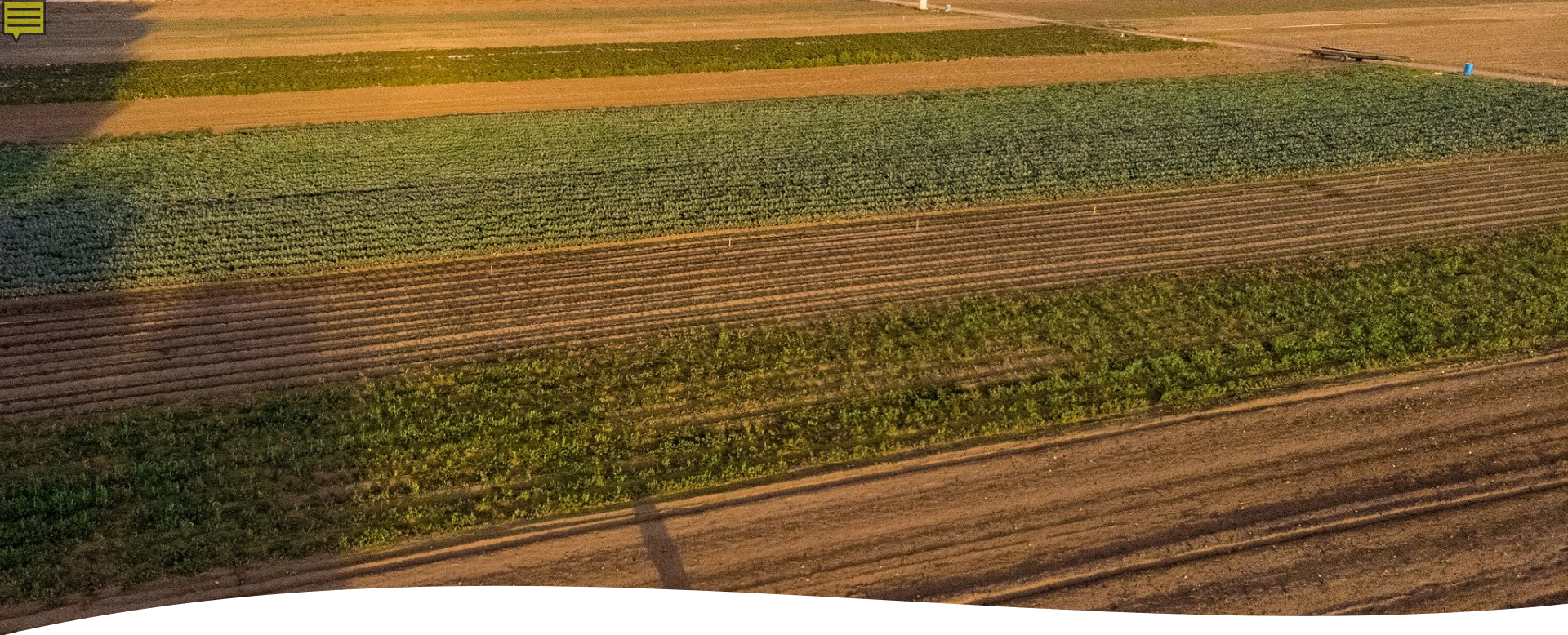
Applying for CFAP: Get help!

You can ask for and receive help in filling out your application

- Language interpretation available for non-English speakers
 - You can ask your local office or the CFAP Call Center for language interpretation services
 - Fact sheets available in Spanish
 - USDA videos posted to You Tube offer closed-captioning in different languages

USDA partner organizations have experience working with FSA

- Organizations receiving funding from USDA often offer free technical assistance to producers



Utilizing the Customer Call Center

- FSA customers can call: **877-508-8364**
- Work one-on-one with an employee and get a direct transfer to the applicable Service Center
- Language interpretation: Call-center users should press 1 and identify the language they need. Spanish speakers press 2

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New to USDA?

- **No farm number needed to apply and receive payment**
 - FSA may follow up with certain producers after CFAP to establish a farm record in order to fulfill Highly Erodible Conservation and Wetland Conservation requirements
- **Ask for help with your application**
 - Phone appointment
 - CFAP Call Center
- **Demographic and operation information forms needed.**

Producers will need to provide:

 - Name and address
 - Personal information, including your Tax Identification Number
 - Farm operating structure
 - Adjusted Gross Income compliance certification to ensure eligibility
 - Direct deposit information to enable payment

What happens after I sign my application?

- Producers have 60 days from signing their CFAP application to resolve any eligibility issues with their local office
- Local office begins reviewing a producer's application after the producer signs it, and will follow up with questions or missing information
- Approved applications are sent to processing for payment
- Producers will be notified and provided opportunity to respond to adjustments by USDA that affect a producer's payment

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